



Inside Sales Representative

Dolomite Enterprises is growing its sales team to match customer demand. We are seeking highly motivated solution sales professionals with a strong work ethic and a desire to excel.

Responsibilities:

- Profiling, prospecting and booking sales presentations
- Deliver the Dolomite Enterprises value proposition
- Support outside sales activities
- Meet and exceed monthly sales call quotas
- Receive and answer prospective customers' sales inquiries
- Qualify leads by explaining types of service and products offered

Qualifications:

- Solution selling experience
- Dynamic, self-motivated positive individual with a high energy level and strength in driving new sales
- Consistent sales performance in meeting and exceeding sales call quotas
- Team player
- Aggressive, eager and willing to give 150% of their energy and time

